

Updates From the Sector

- ▲ In the midst of the global financial crisis, the Egyptian engineering companies are aiming hard to maintain and expand their positions in their markets. The aim is to raise the end of year engineering exports by at least 13% from last year. Total engineering exports of October 2008 have amounted close to 664 million EGP*.
- ▲ We are pleased to inform you that the new Export Support program has finally been officially approved. The rebates were set at 10% for 3 years, declining by 1% per annum over the following 3 years starting July 2008. [Click here](#) for more details.
- ▲ A list of HS codes of auto motive parts have been added to our list of recipients of our export rebate program. Please contact the EEC-EG to check whether your HS code is on the list.



Highlights on EEC-EG Activities

 The Engineering Export Council in coordination with the Society for Motor Traders and Manufacturers (SMMT) of the UK, and the Egyptian Auto Feeders Association (EAFA) hosted a British Automotive trade Mission in Cairo between 11-15 October. The delegation included 16 leading British auto manufacturers. They were hosted at full day conference that was held on the 12th of October. The conference was followed by one to one matchmaking sessions which included 20 Egyptian companies. The British company representatives toured 6 bus manufacturing factories in addition to auto parts manufacturing factories. The Council would like to thank the Expolink team led by Sector Director, Dina Adel Aziz who made this event possible.

- More information on the mission and presentations can be found [here](#)
- SMMT International Bulletin of October 2008 - **EGYPT: A hidden Opportunity Market**



New members

- ▲ The EEC-EG would like to welcome the following new members who have joined during the month of October:
- | | | |
|----------------------------------------------|--------------------------|-------------------------------------------|
| • Abdel Hamid Company | • Groupe Atlantic | • Royal Gas |
| • Al Araby for Lighting Technology | • Helcometals | • Trust Engineering |
| • El Amal Factories for Cookware | • High Tech Look Company | • Toshiba Al Araby for Trade and Industry |
| • Egyptian German Automotive (EGA) Free Zone | • Nour | |
| • Evidal Egypt | • Ramadan Steel | |

* According to primary reports released from GOIEC for October 2008

Tender Offers & Export Opportunities



ECS
التمثيل التجاري المصري
Egyptian Commercial Service



25 tons of tobac	25 tons of steel cylinders	175 tons of squared steel tubes	25 school buses and 35 minibuses	photocopying machines
Location: Syria	Location: Yemen	Location: Yemen	Location: Syria	Location: Cyprus
Organization: Mechanical Construction Factory	Organization: Al Hussein for Steel Corporation	Organization: Al Hussein for Steel Corporation	Organization: Sham TopLine for exports and imports	Organization: Electricity Authority
Deadline: 16/11/2008	Deadline: 30/11/2008	Deadline: 30/11/2008	Deadline: 30/11/2008	Deadline: 10/12/2008
Download Full Details	Download Full Details	Download Full Details	Download Full Details	Download Full Details

Upcoming EEC-EG Events



OHSAS 18001 Training Program

Wednesday, 19th November, 2008 at 6:00 p.m., at the AUC downtown campus (Jameel Centre)

Minister of Trade and Industry, H.E. Rachid Mohamed Rachid, has obliged factories to follow the OHSAS 18001 procedures in order to minimize the accidents that take place due to lack of knowledge about occupational health and safety concepts and to explain its importance to any organization. The EEC-EG in coordination with the Management Center of the American University in Cairo (AUC) are inviting you to attend an introductory session.

Click [here](#) to register

For further inquiries on our events please contact Mrs. Maha Saleh at mahasaleh@eec-eg.org

Upcoming Training Programs

▲ UCP-Modern Trends of LCs Under UCP600

Duration: From : 16-November-2008 To : 19-November-2008

Summary: Understanding the most recent trends for documentary credits

To Register: [Click Here](#)



▲ TIA - Trade Information Analysis

Duration: From : 16-November-2008 To : 27-November-2008

Summary: Where is the demand?...What markets are growing?... Who is competing to serve those markets?... What are the market access conditions?... How do we position our products?

To Register: [Click Here](#)

Upcoming Exhibitions

Event	Sector	Date	Location
Ambiente	Home Appliances	13-17 February 2009	Frankfurt, Germany
Macef	Home Appliances	16-19 January 2009	Milan, Italy
MOTORTEC	Automotive Feeding	10-14 March 2009	Madrid, Spain
Automechanika Middle East	Automotive Feeding	1-3 June 2009	Dubai, UAE