

<b>Contents</b>	<b>1</b>
<b>The Society of Motor Manufacturers &amp; Traders Ltd</b>	<b>2</b>
<b>Sponsors</b>	<b>3</b>
UK Trade & Investment	3
The Egyptian British Chamber of Commerce	3
The Egyptian Engineering Council	3
<b>Mission Members</b>	<b>4</b>
Alexander Dennis Limited	4
Automotive Distributors Limited	5
M. Barnwell Services Ltd	6
Compak Ramps Ltd	7
Giram UK Q'Straint	8
Intellitec MV Ltd	9
Johnson Matthey Plc	10
LDV Group Ltd	11
Lotus Engineering	12
Lubepack Ltd	13
Metal Pressings Group Ltd	14
Plastic Products International Ltd	15
UK Automotive Production	16

## The Society of Motor Manufacturers & Traders Ltd

Forbes House, Halkin Street, London SW1X 7DS United Kingdom

Tel: +44 (0)207 344 9230  
 Fax: +44 (0)207 344 1675  
 Web: www.smmt.co.uk



Mission member:  
**Mr. David Croxson** –  
 Head of International

Contact Email: [dcroxson@smmt.co.uk](mailto:dcroxson@smmt.co.uk)  
 Contact Tel: +44 (0)207 344 9230  
 Contact fax: +44 (0)207 344 1675

**SMMT (The Society of Motor Manufacturers and Traders) is the UK trade association which represents all sectors of the UK automotive industry.**

SMMT International exists to help UK-based automotive companies do business successfully around the world. Our team of experienced international managers can offer advice and practical assistance on:

finding world-class British business partners  
 obtaining up-to-the-minute data and market analysis  
 developing specific business opportunities.

SMMT leads the official British automotive groups to Automechanika, Frankfurt, and other key exhibitions around the world.

With 100 years of history, a current membership of around 600 companies, and access to the UK's leading automotive database, SMMT is uniquely placed to help you develop successful business partnerships with British companies.

Originally founded in 1902 to organise the very first British Motor Show, the Society today supports and promotes the interests of member companies working closely with the UK government on many issues. It is, however, an independent, industry-led organisation, funded entirely by membership subscriptions and commercial activities.

SMMT membership embraces all sectors of the auto industry in the UK. These include:

- vehicle manufacturers (both car and commercial vehicle)
- component suppliers, at first, second and third tier level
- design, development and testing agencies
- aftermarket traders and distributors
- providers of various ancillary services to the auto industry



## SPONSORS

### UK Trade & Investment

[www.uktradeinvest.gov.uk/](http://www.uktradeinvest.gov.uk/)



UK Trade & Investment is the UK Government organisation that helps UK based companies succeed in international markets.

UK Trade & Investment is the Government organisation that helps UK based companies succeed in an increasingly global economy. Our range of expert services are tailored to the needs of individual businesses to maximise their international success. We provide companies with knowledge, advice and practical support.

UK Trade & Investment also helps overseas companies bring high quality investment to the UK's vibrant economy – acknowledged as Europe's best place from which to succeed in global business. We provide support and advice to investors at all stages of their business decision-making.

UK Trade & Investment offers expertise and contacts through a network of international specialists throughout the UK, and in British Embassies and other diplomatic posts around the world.

We can assist at all stages of the business planning cycle, from inception to completion.

### The Egyptian British Chamber of Commerce

[www.theebcc.com](http://www.theebcc.com)



The EBCC creates a strong link between the British business community and its Egyptian counterparts, including business organisations, enterprises, individuals and governmental bodies and helps to identify and promote business opportunities at both ends to the benefit of the UK-Egyptian economic and commercial ties.

The Egyptian-British Chamber of Commerce now in its twenty eight year promotes trade and business between UK and Egypt. The Chamber provides a wide range of services to the business communities in the areas of trade documents certificates, market information, trade missions, business conferences, match making, translation and dispute settlements.

The British Government have identified Egypt as a major developing economy, and an established market where both countries can benefit from increasing demands for their products and services. The UK is also the largest foreign investor in Egypt and the fourth trade partner in the MENA region

### The Egyptian Engineering Council

[www.eec-eg.org/](http://www.eec-eg.org/)



The primary aim of the Engineering Export Council of Egypt (EEC-EG) is to support the engineering exporters to increase their exports and comply with the government's export strategy for the Engineering sector in Egypt

EEC was formed in October 2005 by a Ministerial Decree, through providing export related services for the exporting companies. Since its inception, the Council has been working on ensuring international market access for Egyptian engineering and electronics products through a clear-cut strategy aimed at giving them a competitive leverage abroad. The Council tries to implement this strategy by developing exporters' marketing capabilities, human skills as well as eliminating export related obstacles and developing a trade assistance network.

Chairman of EEC-EG  
 Dr. Ahmed Fikry Abdel Wahab  
[awahab@eec-eg.org](mailto:awahab@eec-eg.org)

Executive Director EEC-EG  
 Eng. Laila El Maghraby  
[lailaelmaghraby@eec-eg.org](mailto:lailaelmaghraby@eec-eg.org)

## SPONSORS

### Alexander Dennis Limited



Bus Body Group, 91 Glasgow Road,  
Falkirk, FK1 4JB UK

Tel: +44(0)1324 621672  
Fax: +44(0)1324 632469  
Web: www.alexander-dennis.com



Mission member:  
**Mr. Paul Offer**  
Export Sales Manager

Contact Tel: +44 (0)1483 571271  
Contact Email: paul.offer@alexander-dennis.com



### UKs largest bus manufacturer - double, single deck and midibus products

Alexander Dennis Limited (ADL) is Britain's biggest bus and coach manufacturer, employing over 2,200 people in the United Kingdom, the Far East and North America.

ADL is one of Europe's largest bus manufacturers, producing a full range of low floor, lightweight, easy access buses. It is also recognised as the world's leading provider of double decks with fleets dominating the transport landscape in cities as far apart as London, Hong Kong and Las Vegas.

Decade after decade ADL has led the way with revolutionary products that have proved transformational for the industry, including the world's first midi bus - a lightweight, fuel-efficient, highly manoeuvrable, small single deck - right through to the first three-axle double deck bus ever to successfully complete the gruelling Altoona test in the USA.

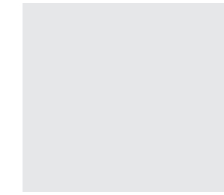
And now ADL is set to lead the way again with a range of hybrid buses - powered by a combination of diesel-electric technology - that will reduce fuel and CO2 emissions by between 30-40 percent. The first of these new single and double deck hybrids will go into service in London

between now and the end of 2008, paving the way for a new generation of greener, cleaner public transport.

ADL is a business with a global reach, offering chassis, body and complete vehicle options. It is spreading its wings rapidly and year-on-year sales will increase by 40 percent this year to around £320 million. It currently builds product in the UK, Hong Kong, China and the USA, and is actively progressing a series of joint initiatives with third party companies involved in the international bus and coach sector.

Business "partnerships" are a way of life at Alexander Dennis Limited and it is keen to explore potential alliances on a number of fronts, whether this be through licensing arrangements, kits supplies for local assembly, product development initiatives or joint ventures.

### Automotive Distributors Limited



9 Wheelbarrow Park, Pattenden Lane, Marden  
Kent TN12 9QJ UK

Tel: +44 (0)1622 834022  
Fax: +44 (0)1622 834030  
Web: www.blueprint-adl.com



Mission member:  
**Mr. David Jack**  
General Manager, Supplier Development.

Responsible for finding and developing new suppliers worldwide and overall responsibility for product quality.

Contact Tel: +44 (0)1622 834022  
Contact Fax: +44 (0)1622 834030  
Contact Email: djack@blueprint-adl.com



Mission member:  
**Lee Nortcliffe**  
Catalogue Development Assistant

Contact Tel: +44 (0) 1622 834029  
Contact Fax: 44 (0) 1622 834030  
Contact Email: lnortcliffe@blueprint-adl.com

### All products are sold under the Blue Print Brand. Supplier of replacement parts for Japanese, Korean and American cars.

ADL's reasons for coming on this visit to Egypt are simple. They want to find more quality suppliers for existing product groups to spread their supplier base and currency exposure. ADL are particularly interested in finding quality suppliers of oil, air, fuel, ECO and cabin filters and also brake discs.

ADL will bring to you a customer who operates to and expects the highest standards from its suppliers, and the beginning of a long term relationship.

ADL is a supplier of replacement parts for Japanese, Korean and American vehicles and sell all of their products under the Blue Print brand and this is known throughout UK and Europe for quality, accuracy of cataloguing and quality of service.

Although based in the south east of England ADL have warehouses in Portugal and Italy and sales offices in Portugal, Italy and Spain, with distributors throughout Western Europe and as far east as Russia. ADL have 181 employees in UK, Europe and Asia.

Company turnover in their last financial year was UK £37.5 million and this year should reach £ 45 million.

ADL sell service items and in the next year will sell 2,000,000 filters, 500,000 sets of brake pads and 500,000 brake discs amongst many other items ranging from steering and suspension to oxygen sensors. ADL pride themselves on being first in the market for a new car and stocking all service items required for those vehicles.

ADL offers a very high quality of service to distributors and to the garage end users and have won the ADF Supplier of the year award 6 times which is more than any other company.

## M. Barnwell Services Ltd



Reginald Road, Smethwick,  
West Midlands, B67 5AS UK

Tel: +44(0)121 429 8011  
Fax: +44(0)121 434 3016  
Web: www.barnwell.co.uk



Mission member:  
**Peter McGarry**  
Export Sales Manager

Contact Tel: +44(0)121 420 0721  
Contact Fax: +44(0)121 434 3016  
Contact Email: peter.mcgarry@barnwell.co.uk



### UK's leading suppliers of sealing products and accessories

With more than 30 years experience in the sales and distribution of sealing products - M.Barnwell Services Ltd has become one of the UK's leading suppliers of sealing products and accessories.

The company's inventory of over 30,000 items includes a wide range of Rotary Shaft Seals, O-Rings, Circlips, Washers, Springs, Gaskets and Sealing Kits, Sheet Materials, Extrusions, Fasteners, Shaft Repair

Kits and Workshop Consumables which are used in the automotive, industrial and agricultural sectors, and which has enabled Barnwell Services to become an important supplier to many of the world's leading vehicle and industrial equipment manufacturers.

With a focus on quality, service and adaptability Barnwell Services has created an organisation that is geared to provide specialist sealing solutions to many of the UK's as well as leading European customers for both O.E. and Aftermarket applications.

Export markets have produced a steady increase in demand for specialist sealing technology and from the highly developed website and the availability of electronic catalogues have attracted new customers from around the globe and have established Barnwell as a reliable trading partner for all sealing requirements.

In order to continue the development of their export business Barnwell are keen to develop contacts in Egypt which is a market that holds considerable potential for their products and services and participation in the automotive mission to Cairo provides an excellent springboard to develop the opportunities that are undoubtedly available in Egypt.

## Compak Ramps Ltd



VIP Trading Estate, Anchor & Hope Lane  
Charlton, London SE7 7RY

Tel: +44(0)208 305 5879  
Fax: +44(0)1634 840240  
Web: www.vipgroup.co.uk



Mission member:  
**Mr. Tony Rodwell**  
Global Sales & Marketing Director

Contact Tel: +44 (0)208 305 5879  
Contact Fax: +44 (0)1634 840240  
Contact Mob: +44 (0)7989 525163  
Contact Email: tony.rodwell@dsl.pipex.com



### Design and manufacture of powered and manual wheelchair access ramps for installation on low floor buses.

Compak is the dominant supplier of wheelchair access ramps to the UK market selling products in Europe, Australasia, South Africa and the Far East; among its O.E.M. customers Compak is privileged to supply product directly to Scania, Mercedes and VDL. Compak is ISO Accredited and approved by Transport for London. Compak's products are protected by worldwide patents and have been subjected to Independent Risk Assessments. To ensure long life and trouble free in-service performance Compak uses only premium quality components to manufacture its products. Compak's ramp platforms are manufactured from Polyester Glass Reinforced Plastic Sheet Moulding Compound (PGRPSMC) using optimum hot compression moulding technology. They are designed using the latest finite element analysis techniques and advanced characterization tools.

The Compak electric/pneumatic ramp's integral floor, cassette style design provides the bus builder with a quick, easy and cost effective installation. Bus operating company benefits from a low maintenance, rugged and reliable product with an optimum operational speed and most importantly pre-programmed full cycle on activation of ignition.

Compak's objective from this Mission is to establish long-term relationships with bus builders in Egypt to jointly develop new products or supply existing ones which match the requirements of the bus builders' established or new customers.

## Giram UK Q'Straint

logo to come

image to come?

Unit 72 -76, John Wilson Business Park  
Whitstable, Kent, CT5 3QT UK

Tel: +44 (0)1227 773035  
Fax: +44 (0)1227 770035  
Web: www.qstraint.co.uk



Mission member:  
**Mr. Sangwon Ryu**  
Sales Manager Asia Pacific

To manage emerging Asia Pacific markets through direct sales and regional distributors

Contact Tel: +44 (0)7912 308794  
Contact Fax: +822 325 8798  
Contact Mob: + 8210 4644 8798  
Contact Email: sangwon@qstraint.co.uk

### The world's largest manufacturer of wheelchair & occupant restraint systems.

Q'Straint offer a wide range of tie-down systems to secure wheelchairs and their occupants in virtually all vehicles with the minimum of fuss and maximum safety. For more than 25 years Q'Straint has been developing innovative products to improve safety and ease of use. Their products are being sold in more than 45 countries with a variety of flexible solutions to suit all installations including cars, vans, minibuses, coaches, buses, taxis, trains, trams, undergrounds and even ships! Q'Straint considers safety as its single most important priority and ensures that all products are thoroughly tested to the industry's highest standards. The products meet or exceed most countries existing safety standards including ISO 10542 and SAE J2249, crash-tested at 30 mph/ 50 kph and 20g's deceleration.

Q'straint is joining this trade mission in order to explore the potential for sales of our products within the Egyptian market and to appoint a suitable Q'straint distributor.

## Intellitec MV Ltd



Unit 9, Woodway Court  
Thursby Road, Bromborough, Wirral, CH62 3PR

Tel: +44 (0)151 482 8970  
Web: www.intellitetcmv.com



Mission member:  
**Brian Aston**  
Sales

Contact Mob: +44 (0)7747 167222  
Contact Email: ba@intellitetcmv.com

### One of the world leaders in design, manufacturing and supply of vehicle battery power management products.

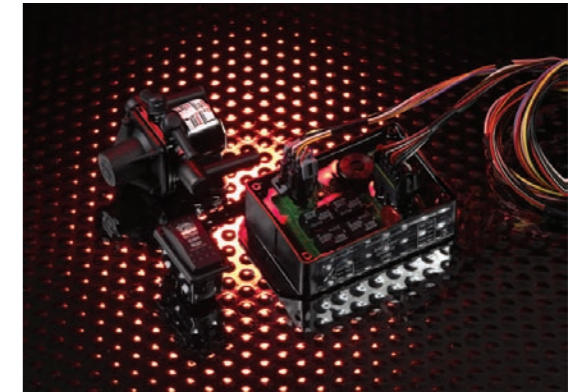
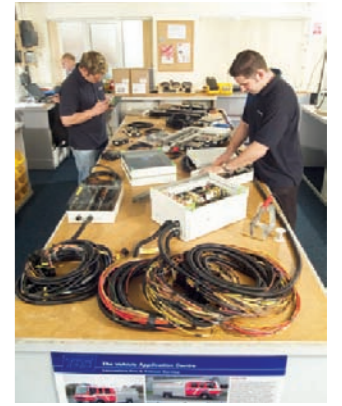
The Company is the worldwide vehicle electronics application engineer for Intellitec LLC a manufacturing company based in the USA.

Intellitec have been supplying product in to the world market since 1994 and have developed many different systems from simple DC battery power management products and intelligent switching units through to Programmable Multiplex Control (PMC) systems.

The most popular product in the Intellitec range is the battery power protection system known throughout the world as Battery Guard. The system has now been fitted to well over a million vehicles and ensures there is sufficient battery power to start the vehicle at all times. The Intellitec PMC (programmable multiplex control) system is a modular electrical system that is designed to control all body electrical operations on specialist vehicles. The system can be programmed by the vehicle builder to do Timers, Interlocks and various Switching functions by running just 3 cables around the vehicle.

Their customer base in Europe includes many of the major vehicle manufactures and specialist body builders consisting of such names as Iveco, Volvo, Scania, Evobus and Alexander-Dennis. They also have product in service on many of the emergency service vehicles and public transport sector vehicles operating throughout the world. Intellitec are committed to providing full training and technical support with regards to installation and service of all Intellitec products and can offer the One-Stop-Shop solution to electrical installations on vehicles including all design drawings and schematics. Intellitec products are E Marked, with testing carried out by MIRA and they can provide copies of these certifications on request.

Intellitec will be using the SMMT trip to research opportunities and potential in Egypt for both their Battery Power Management and Multiplex Control systems.



## Johnson Matthey Plc



40-42 Hatton Garden  
London EC1N 8EE  
UK

Tel: + 44 (0)1763 253000  
Fax: + 44 (0)1763 256002  
Web: www.matthey.com



Mission member:  
**Mr. Colin Jaffray**  
Director of Strategic Planning.

Responsibility for all of Johnson Matthey's technologies, services and products, across petro-chemical, pharmaceutical and automotive, to develop new markets and new products.

Contact Email: colin.jaffray@matthey.com

**Long established (1817) British based but international company with headquarters are in London, operating in 50 countries, with 10,000 people and a turnover of \$15 billion. It is a member of the FTSE100.**

JM's beginnings were in the field of gold and silver and then later the platinum group metals.

JM is the sole marketing agent for Anglo-American Platinum, which means that more than 50 per cent of the world's platinum group metals pass through JM.

JM have range of activities; gold, silver and precious metal refining, precious metal fabrication (catalytic gauzes, thermo devises, medical equipment, chemical processing, aerospace etc.), chemical/perfume-fragrance catalysts/catalysts for the edible oil industry, technologies for palm oil production and more.

JM has a pharmaceutical division based in Scotland, and is the world's largest producer of opiates for medicinal application, together with specific research centres in the UK and North America.

In 2002 JM acquired the UK's ICI petrochemical, oil and gas businesses. This was added to in 2004 by the acquisition of Davy Power Gas International, a world leading process and design house in the area of petrochemical and refining processes. JM has now a major business around the world in exploration, first and

secondary refining of fossil based fuels, and bio-derived products.

JM is also involved in Fuel Cell development, both for mobile and non-mobile application, with Research Centres in the UK, North America and Japan. JM is already in commercial production of fuel cell materials and components from factories in the UK and North America.

The Automotive Division of JM contributes ~ 30 per cent of the company's turnover. JM is the world leader in the production of catalysts for catalytic converters, light duty gasoline and diesel, heavy duty, motorcycles and stationary sources. Following a recent acquisition of the German Chemical group 'Argillon' we have added marine emissions to our portfolio.

The Environmental Control Technologies Division of JM is based in the UK, but has 12 manufacturing bases across the world, supported by 5 Technology Centres and with central research in the UK.

The interest in Egypt is to discuss emission legislation and to see if there are areas of synergy/co-operation between JM and the Egyptian motor industry.

## LDV Group Ltd



Bromford House, Drews Lane  
Birmingham B8 2QG  
UK

Tel: +44 (0)121 322 2000  
Fax: +44 (0)121 327 4487  
Web: www.ldv.com



Mission member:  
**Mr. Evgeny Vereshchagin**  
Chief Executive Officer

Contact Email: evereshchagin@ldv.com  
Contact Tel: +44 (0)121 322 3300

### Design, manufacture and distributor of light commercial vehicles.

As the world's only commercial vehicle specialist, LDV Group is proud of their award winning MAXUS commercial vehicle range. Following purchase of LDV Group by GAZ Group in 2006, the Company has gone from strength to strength with solid financial backing and the wider skills to grow MAXUS in the UK and overseas.

The MAXUS range offers a solution for every business need with Vans, Minibuses, Chassis Cabs and multi-purpose vehicles. There is a range of vehicle heights, wheelbase lengths, engine variants and seating options ensuring that your specific business is catered for, whatever your business. They also have one of the industry's leading vehicle tailoring departments, LDV Special Vehicle Operations (SVO).

The SVO team can tailor the MAXUS for any specific requirement including mobile banks, mobile post offices and secure transportation solutions. There are currently £4 million worth of bespoke vehicles going through this department for customers including the Home Office, the Ministry of Defence and UK police and ambulance fleets.



**The MAXUS Commercial Vehicle Range.  
Built for Professionals**



Mission member:  
**Mr. Dmitry Ivaschenko**  
Sales & Marketing Executive Director

Contact Email: divaschenko@ldv.com  
Contact Tel: +44 (0)7825 383824

Since the acquisition LDV have introduced 51 new MAXUS derivatives into the market, seen a 30 per cent increase in MAXUS UK registrations, enhanced the MAXUS UK dealer network by 25 per cent with over 100 new dealers appointed on the continent. Manufacturing volumes have doubled with productivity increasing by 38 per cent and 200 new jobs have been created.

Before the end of 2008 they will be introducing more new models to the market as they launch the MAXUS Extended Frame Chassis Range. And on export, sales have increased significantly and they are confident that they will export around 5,000 vehicles from Birmingham. Their relationships in the Asia Pacific Rim are strengthening and they plan to send about 1,000 vehicles as either built up MAXUS products or vehicles in kits for local assembly in Malaysia.

LDV is looking for opportunities in the new markets of Egypt and Middle East / North Africa and will meet with potential component suppliers for the GAZ Group products and primarily for Maxus LCV. As GAZ/LDV is not currently represented with a distribution network in the territory they will also review the sales and distribution opportunities for Maxus product range.

## Lotus Engineering



Lotus Engineering

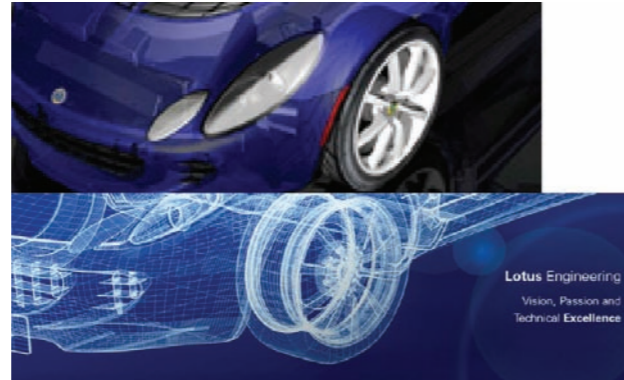
Hethel, Norwich, Norfolk,  
NR18 9NU  
UK

Tel: +44 (0)1953 608423  
Fax: +44 (0)1953 608300  
Web: www.grouplotus.com



Mission member:  
**Mr. Ken Evans**  
Manager Type Approval  
Lotus Engineering

Contact Email: [kevans@lotuscars.com](mailto:kevans@lotuscars.com)  
Contact Tel: +44 (0)1953 608000



### Full engineering services taking a project from initial design, development, testing and prototype build as well as production and production support – supporting manufacturing own range of high performance cars.

Lotus Engineering is one of the world's most exciting and dynamic automotive engineering consultancies. With global facilities in the UK, the USA, Malaysia, Germany and China, they provide professional and versatile consultancy services to many of the world's car manufacturers and tier 1 automotive suppliers. Their strength lies in their approach – whether working on an entire vehicle or a single component, Lotus looks at complete vehicle performance to meet or exceed the customer and market sector expectations.

Efficient Performance – Lotus has embraced the growing challenge of reducing oil reserves and ever stricter emissions legislation. Building on their leading expertise in technologies for cleaner engines, alternative fuels, light weight solutions and downsizing, Lotus is ideally placed to help manufacturers produce efficient and environmentally friendly vehicles without sacrificing performance.

Driving Dynamics - Lotus is the world leader in driving dynamics development. Their extensive knowledge and unique understanding of 'brand DNA' enables automotive manufacturers to build cars whose driving dynamics provide enhanced customer satisfaction. Focusing very much on driver enjoyment, Lotus employs an holistic approach to vehicle attributes to engineer the desired dynamic character of a vehicle.

Exciting Niche Vehicles – Lotus makes exciting, innovative cars a commercially viable reality. Their extensive experience of engineering and manufacturing low volume focused products helps customers find viable ways of realising highly differentiated successful vehicles.

Lotus Technology and Research – A wide-ranging technology and research portfolio keeps Lotus at the forefront of automotive innovation.

Lotus Engineering are looking to expand their vehicle engineering consultancy business into new markets and are interested in general vehicle design, chassis and suspension, durability testing, exhaust emissions testing, engine design, and worldwide certification work covering most vehicle types. In addition they are interested in opening discussions with possible automotive component suppliers for both Lotus Cars and external engineering clients.

## Lubepack Ltd



Cow Lane, Mount Pleasant  
Oldham OL4 1HS  
UK

Tel: +44 (0)161 620 0440  
Fax: +44 (0)161 621 0801  
Web: www.lubepack.co.uk



Mission member:  
**Mr Brian Cumpstay**

Contact Tel: +44 (0)161 620 0440  
Contact Fax: +44 (0)161 621 0801  
Contact Mob: +44 (0)7768 514944  
Contact Email: [brian.cumpstay@ukonline.co.uk](mailto:brian.cumpstay@ukonline.co.uk)



### Specialising in the supply and packaging of high quality greases, lubricants, cleaners, degreasers, adhesives and sealants in measured doses – tailor-made to your specification

Using bulk-sourced or customer-supplied product as required the exact measured dose of the correct liquid/fluid for the application/service involved is provided by Lubepack in tubes/sachets, customised to client marketing specifications, to facilitate the selling, fitting, servicing and maintaining in the automotive, aerospace, industrial and manufacturing sectors of assemblies, components and parts including:

- Bearings, Brakes, Clutches, "O" Rings "CV" Joints
- Switchgear and Junction Boxes
- Pumps, Cables, Valves
- Electronic contacts and motors, assemblies, sensors, chips
- Production and Dispensing Equipment

Single use "tear top" tubes are easy to open being tamper evident as they can only be opened once. Between 0.5 and 100ml of product can be applied in a user friendly manner. The correct, measured dose of liquid/fluid in the tubes/sachets is the precise quantity designed for the application involved and ensures product is free from any contamination.

## Metal Pressings Group Ltd



Studley Road Plant, Redditch,  
Worcestershire B98 7HB  
UK

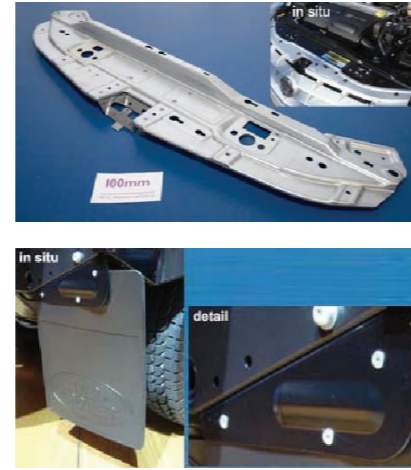
Tel: +44 (0)1527 511999  
Fax: +44 (0)1527 511998  
Web: www.metal-pressings.com



Mission member:  
**Mr. James Jean-Louis**  
Marketing Director

Responsible for establishing and growing  
business in the region

Contact Mob: +44 (0)7770 802272  
Contact Email: jeanlouis@metal-pressings.com



Mission member:  
**Mr. Martin Price**  
Operations Director

Responsible for production, facilities and  
overseas operations

Contact Mob: +44 (0)7787 104748  
Contact Email: martin.price@metal-pressings.com

### Manufacturer of quality pressed metal components and assemblies

Metal Pressings Group is a TS16949 accredited presswork/stampings company offering a wealth of experience, utilising the finest equipment, systems and flexible manufacturing methods, combined with a skilled and dedicated workforce to produce quality pressed metal components and assemblies.

Their range of services includes Quality Press Tool Manufacture utilising partners across Europe and Asia. Presswork to 630t from Manual, Progression and NC controlled Transfer systems and Multi-part Component Assembly from a range of manual and robotic spot and MIG welding units.

The above services are linked to customers' EDI scheduling systems at their dedicated Logistics Centre to ensure worldwide 'just in time' supplies of components to customers' scheduled demands.

Metal Pressings group have a strong automotive customer portfolio of OEM and system provider companies, including BMW, Toyota, GM, Renault, Nissan, TI Automotive, Leoni, Trelleborg, Siemens and Arvin Meritor.

Their aim is to be able to manufacture components from an Egyptian base to meet the demands of our local clients and the opportunity to export worldwide from Egypt. Egyptian partners would include material suppliers, metal painters and finishers, as well as presswork manufacturers.

## Plastic Products International Ltd



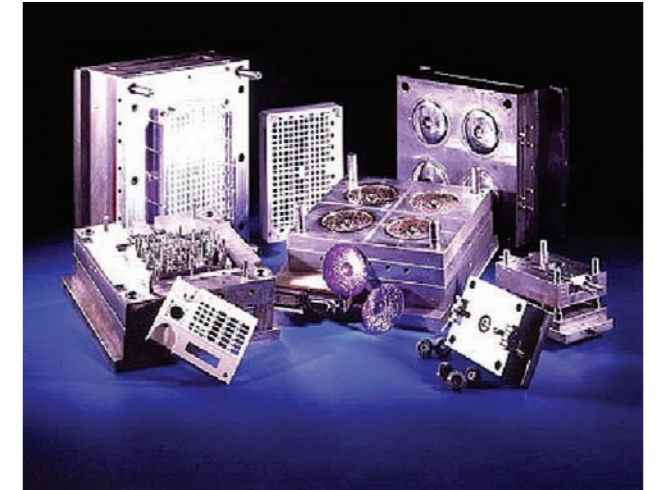
Capital Place, Harlow,  
Essex CM19 5AS  
UK

Tel: +44 (0)1279 445041  
Fax: +44 (0)8704 601540  
Email: info@plastic-products.net  
Web: www.plastic-products.net



Mission member:  
**Mr. Keith Smith**  
Managing Director

Contact Email: keith@plastic-products.net  
Contact Mob: +44 (0)7970 476343



### Global specialists in the provision of automotive plastic mouldings, assemblies and mould tools.

Plastic Products are attending the Cairo mission with a view to seeing what collaboration opportunities exist in Egypt and are looking to collaborate with Egyptian companies who require low cost automotive plastic injection mould tooling from China or the UK which they will project manage for them and with Egyptian companies who are looking to import automotive plastic injection mouldings from the UK.

Plastic Products have Automotive OEM approvals as well as ISO/TS 16949:2002 and ISO 9001:2000

At PPI the average employee service time is over 9 years. The Company has not missed a delivery in over 3 years and have served clients since 1968 – recently celebrating our 40th anniversary.

PRODUCTION Car production annual totals 26

Annual ten year totals for car production in the UK

Year	Production	% change	Home market	% change	% of total	Export market	% change	% of total
1998	1,760,697	2.8	729,217	-1.3	41.4	1,031,480	6.0	58.6
1999	1,799,004	2.2	649,279	-11.0	36.1	1,149,725	11.5	63.9
2000	1,641,452	-8.8	578,462	-10.9	35.2	1,062,990	-7.5	64.8
2001	1,482,365	-9.1	596,151	3.4	40.1	886,214	-15.9	59.9
2002	1,629,934	9.2	582,484	-2.7	35.7	1,047,450	17.2	64.3
2003	1,657,558	1.7	513,796	-11.6	31.0	1,143,760	9.2	69.0
2004	1,647,246	-0.6	467,160	-9.1	28.4	1,180,086	3.1	71.6
2005	1,596,356	3.1	411,245	-11.9	25.8	1,185,111	0.4	74.2
2006	1,442,065	9.7	335,992	-18.3	23.3	1,106,093	-6.7	76.7
2007	1,534,567	6.4	349,108	3.9	23.0	1,185,459	7.2	77.3



Source: SMMT

Annual ten year totals for CV production

Year	Production	% change	Home market	% change	% of total	Export market	% change	% of total
1998	214,940	-3.9	122,852	-6.9	57.2	92,088	0.2	42.8
1999	173,557	-19.3	109,883	-10.6	63.3	63,674	30.9	36.7
2000	172,442	-0.6	96,261	-12.4	55.8	76,181	19.6	44.2
2001	192,873	-11.8	96,649	0.4	50.1	96,224	26.3	49.9
2002	191,267	-0.8	77,032	-20.3	40.3	114,235	18.7	59.7
2003	188,871	-1.3	85,954	11.6	45.5	102,917	-9.9	54.5
2004	209,293	10.8	81,186	-5.5	38.8	128,107	24.5	61.2
2005	206,756	-1.2	76,480	-5.8	37.0	130,276	1.7	63.0
2006	207,707	0.5	71,483	-6.5	34.4	136,222	-4.6	65.6
2007	215,686	3.8	84,124	17.7	39.0	131,562	-3.4	61.0



Source: SMMT

PRODUCTION CV production annual totals www.smmt.co.uk 27

PRODUCTION Key manufacturing sites 28

Car manufacturing sites			
Key Manufacturer	Factory	Key Manufacturer	Factory
1	Aston Martin Gaydon	9	Lotus Norwich
2	Bentley Crewe	10	LTJ Coventry
3	BMW (MINI) Oxford	11	Mercedes-Benz MTC Woking
4	Caterham Dartford	12	Morgan Malvern
5	Honda Swindon	13	Nissan Sunderland
6	Jaguar Halewood	14	Rolls-Royce Goodwood
7	Jaguar Birmingham	15	Toyota Burnaston
8	Land Rover Solihul/Halewood	16	Vauxhall Ellesmere Port

Manufacturing

CV manufacturing sites		
Manufacturer	Factory	
17	Alexander Dennis	Guildford
18	Dennis Eagle	Warwick
19	Ford	Southampton
20	JBC	Luton
21	Land Rover	Solihul
22	LDV	Birmingham
23	Leyland Trucks	Leyland
24	Modex	Coventry
25	Optare	Leeds
26	Smith (Tanfield)	Tyne and Wear
27	Vauxhall	Ellesmere Port



Source: SMMT



PRODUCTION Key manufacturing sites www.smmt.co.uk 29